

# Optimality of Base Rate System of Loan Pricing of a Developing and Emerging Market Economy: An evaluation

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## *Abstract*

*This paper provides an analytical assessment of the Base Rate loan pricing rule by the commercial banks in a regulated environment that could relate to some developing and emerging market economies. The study found that the Base Rate approach to loan interest rate has an inbuilt upward bias due to specification of short-term yield on investment in government securities and measurement of overhead cost charge for loans. The upward bias in the base rate could be in the range 150 to 300 basis points. From policy perspective, the base rate due to its upward bias could impose a sub-optimal and excess loan pricing structure on the banking system. Therefore, countries which have adopted the system of Base Rate may benefit from a critical review of such loan pricing regulation for the purpose of macroeconomic and financial system stability.*

**Keywords:** Base rate, interest rate pass-through; bank competition; Monetary Policy Transmission

**JEL Codes:** C23; D4; E43; E52; G21; L10

## 1. Introduction

The successful conduct of policy through the interest rate channel requires that commercial banks should adjust interest rates on loans in an appropriate and adequate manner in tandem with policy actions. However, numerous studies have shown that the pass-through of policy actions to loan interest rate could be affected by rigidity in banks' lending decisions due to several factors such as market imperfection and non-pricing objectives (Pringle, 1974, Hancock, 1986), capital decisions (Pringle,1974, Taggart and Greenbaum, 1978), credit rationing due to information asymmetry and moral hazard problems (Stiglitz and Weiss, 1981, Hannan and Berger 1991, Neumark and Sharpe,1992), product diversification (Hanweck and Ryu, 2005, Allen, 1988, Saunders and Schumacher,2000), relationship banking (Mayer,1988, Sharpe,1990, Boot, et.al.1993, Aoki,1994), bank specific characteristics such as size and ownership unfavourable to competition (Demrguc-Kunt and Huizinga,1990, Angbazo,1997) and monetary targeting (Thakor, 1996). No doubt, these explanations provide a generalised perspective for developed and developing economies. However, developing and emerging market economies could be distinguished from developed economies in terms of structural characteristics and more importantly, the regulatory environment. Illustratively, in the Indian context, commercial banks have to comply with a variety of regulatory and prudential requirements. It is not known, either theoretically or empirically, how these regulatory parameters could be associated with the banks' lending rate decision.

In the Indian context, the issue of pricing of loans has received considerable attention in recent years. In the wake of global crisis, the Reserve Bank of India (RBI) in its annual policy statement expressed a concern that while the policy rate softened by 550 basis points amid the global crisis, the lending rates of banks declined by 250 basis points. Such inadequate response of the banks prompted the RBI to constitute a Committee to look into the practices of banks and thus, suggest recommendations thereof. Thus, the motivation comes for this paper to engage in a theoretical analysis on the subject. Deriving from the standard theory of banking firm (Matthews and

Thompson, 2005, Santomero, 1984, Slovin and Sushka, 1983, Sealey and Lindley, 1977, Wood, 1975, Baltensperger, 1980, Mingo and Wolkowitz, 1977, Goldberg, 1981, Klein, 1971, Zarruk and Madura, 1992 among others), we demonstrate that the regulatory requirements could impinge on banks' balance sheet and thus, influence their lending rates. In such a situation, the policy rate could not be the sole criteria for the banks to change their lending rates. Authorities may require a calibrated approach to bring about desired changes in the banks' lending rate. The rest of the paper comprises theoretical analysis followed by empirical perspectives and the conclusion.

## 2. Theoretical Approaches

### 2.1 The 'Base Rate' Approach

According to this approach, banks' interest rate on loans and advances ( $r_L$ ) can be defined in terms of four components, i.e., (a) cost of funds/deposits, (b) negative carry on account of reserve ( $\theta$ ) and liquidity requirements ( $s$ ), (c) overhead cost, and (d) average return on net worth:

$$r_L = a + b + c + d \quad (1)$$

Where we have

a = cost of deposits/funds ( $r_D$ ),

b = negative carry on reserve and liquidity requirements =  $\left[ \frac{(r_D - sr_G^T)}{(1 - \theta - s)} \right] - r_D$ ,

c = Unallocatable<sup>1</sup> overhead cost to deployable funds ratio =  $\frac{U_c}{\widehat{D}}$ ,

where deployable funds  $\widehat{D} = D(1 - \theta - s)$  and

d: average return on net worth =  $\frac{\Pi}{\widehat{D}} = \frac{\Pi}{K} * \frac{K}{\widehat{D}}$

with net worth K equals to capital and free reserves

Some pertinent questions arise in this context. How was this formulae derived? Did it come from the optimisation of an objective function of a

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<sup>1</sup> Unallocatable Overhead Cost is calculated by taking the ratio (expressed as a percentage) of unallocated overhead cost and deployable deposit.

[http://rbidocs.rbi.org.in/rdocs/Content/PDFs/ANDC100210\\_A.pdf](http://rbidocs.rbi.org.in/rdocs/Content/PDFs/ANDC100210_A.pdf)

representative bank? What were the underlying assumptions to derive the formulae? What would happen if these assumptions were to be relaxed? Most importantly from practical perspective, whether this formula would calibrate a minimum rate or maximum rate? Thus, this paper is motivated to derive some analytical perspectives which could be useful for policy purposes.

### *2.1.1 Analytical Perspectives on Base Rate Approach*

Firstly, let us add up four components in the formula. The sum of first and second components will reduce to the square bracketed component of the second component. Overall, the formula will be simplified to

$$r_L = \left[ \frac{(r_D - s \cdot r_G^T)}{(1 - \theta - s)} \right] + \frac{U_c}{\bar{D}} + \frac{\Pi}{\bar{D}} \quad (2)$$

Assuming for simplicity, there is no borrowing, the first component could refer to interest rate on deposits ( $r_D$ ). Regarding the second component, the formulae uses 364-day Treasury bill rate ( $r_G^T$ ), a short term risk free interest rate, as a proxy for return on banks' investment predominantly in government securities due to statutory liquidity requirement ( $s$ ). A pertinent issue arises here. Banks' investment in government securities could pertain to medium-longer maturity securities. Whether the short term Treasury bill rate could exactly match the medium-longer term yield? Let the medium-longer yield could be modelled in line with the term structure of interest rate:

$$r_G^m = \alpha + \beta r_G^T \quad (3)$$

Thus, medium-longer yield would be equal to the short term yield, provided  $\alpha = 0$  and  $\beta = 1$ . The first condition  $\alpha = 0$  would imply for zero risk premium to various risks pertaining to liquidity, inflation and economic growth while pricing medium and longer term government bonds. It is plausible that the second condition  $\beta = 1$  would be satisfied under perfect operating efficiency of the market, reflecting upon

the integration of financial market segments. However, the first condition may not be met for all the time. Because, this would imply for zero mean of the yield spread. The crucial point here is that for  $\alpha > 0$ , the numerator of the negative carry term will be higher due to short term yield but lower due to medium-longer term yield. Accordingly, the formula has an inbuilt mechanism of deriving higher loan interest rate due to Treasury bill rate rather than a lower loan interest rate due to medium term yield.

The third component is measured as overhead cost to deployable deposits ratio in order to capture the cost of financial intermediation. For a bank, the overhead cost is equivalent to operating cost due to wages and salary, establishment expenses and various transaction costs. Deployable deposits are measured by aggregate deposits less CRR ( $\theta$ ) and SLR ( $s$ ) balances. This characterisation of overhead cost ratio implies that banks incur operating cost only due to deposits available for loans and advances! But banks may incur operating costs due to intermediation service involving its entire range of business activities, principally, comprising deposit mobilisation, credit deployment and investment in securities. A major difficulty here is that banks' cost function may not be separable, i.e., operating costs cannot be measured separately for deposits, lending and investment. From operational consideration, thus, two alternative perspective arise with regard to measuring intermediation cost to banks' business ratio: (i) the ratio of operating cost to business comprising deposits, lending and investment activities and (ii) the ratio of operating cost to loans and investment, which are funded activities. In this way, the intermediation cost ratio would be much lower than the overhead cost to deployable deposits ratio. Consequently, the loan interest rate based on the intermediation cost would be lower than the loan interest rate based on overhead cost ratio in line with the Base Rate approach.

The fourth component refers to the return on net worth, i.e., capital plus free reserves, as return on capital of promoters and shareholders. The formula, however, combines profitability ( $\pi_D$ ) over deployable funds (equivalent to profit over sales ratio for non-financial goods producing companies) and return on capital employed. Thus, the loan interest rate calculation is based on net profitability

chargeable over loans and advances funded out of available deposits ( $\pi_L$ ), since deployable funds exclude SLR investment and CRR balance. A critical question arises here. Why should not banks charge profitability to investment which is a funded business activity? Thus, an alternative perspective is profitability should be measured over loans and investment taken together ( $\pi_{LG}$ ). In the literature, most of studies, however, measure profitability as return on total assets (ROA), ( $\pi_A$ ). By definition,  $\pi_D$  will be higher than  $\pi_{LG}$  and  $\pi_A$  and thus, the loan interest rate derived from the Base Rate approach will be higher than the one based on  $\pi_{LG}$  and  $\pi_A$ .

## 2.2 Optimization Approach

Now we turn to the theory of banking firm perspective for deriving loan interest rate from the optimisation problem of a representative bank. For this purpose, we demonstrate the optimising behaviour of a representative profit maximising banking firm subject to regulatory and prudential requirements intertwined with balance sheet and profit and loss accounts (Ansari, 2013). Let the bank's balance sheet is characterised as follows.

$$D + K = L + G + R \tag{4}$$

where total liabilities comprising deposits (D) and capital and free reserves (K) equals total assets comprising loans, investment in government securities and balance held with the central bank. In line with SLR requirement, banks are required to invest in government securities equal to a fraction 's' of deposit liabilities. Similarly, balances with the central bank (R) on account of cash reserve requirement can be measured as fraction  $\theta$  of deposits. Banks are also subject to prudential capital requirement, i.e., capital to risk weighted assets such as loans and advances ratio must be 'k'. Thus, we have,

$$\left. \begin{aligned} G &= sD \\ R &= \theta D \\ K &= kL \end{aligned} \right\} \tag{5}$$

Substituting the above constraints in balance sheet equation, we have

$$D + kL = L + sD + \theta D \tag{6}$$

Or,

$$D = \frac{1 - k}{1 - \theta - s} L \quad (7)$$

Now let us have the income and expenditure accounts:

$$R_L + R_G = R_D + C + \mu\sigma L + \Pi \quad (8)$$

where the sum of income from loans and investment should be equal to the sum of expenditure on deposits, operating cost and profit. Thus, a bank's objective function can be derived with respect to profit maximisation or operating cost minimisation:

$$\Pi = R_L + R_G - R_D - C - \mu\sigma L \quad (9)$$

$$C = R_L + R_G - R_D - \Pi - \mu\sigma L \quad (10)$$

Let us take the profit objective first. Using interest rates  $r_L$ ,  $r_G$  and  $r_D$  corresponding to quantum of loans (L), investment (G) and deposits (D), and operating cost proportional to banks' business (L+G+D), we have the profit function

$$\Pi = (1 - \sigma)r_L L + r_G G - r_D D - C(L, G) - \mu\sigma L \quad (11)$$

or

$$\Pi = (1 - \sigma)r_L L(r_L) - (r_D - r_G s) \frac{(1 - k)}{(1 - \theta - s)} L(r_L) - C(L, G) - \mu\sigma L(r_L) \quad (12)$$

The objective function is now a function of quantity of loans and advances (L), interest rates and regulatory and prudential parameters. The first order condition with respect to loans will give us the solution to optimal loan interest rate:

$$r_L = \left[ \left( \frac{1}{1 - \frac{1}{\epsilon_L}} \right) \frac{(r_D - r_G s)(1 - k)}{(1 - \sigma)(1 - \theta - s)} \right] + C'(L) + \mu\sigma \quad (13)$$

A comparison of the optimal loan interest rate with the base rate approach brings to the fore various crucial insights. First, in the optimal loan interest rate formula, if we set capital to risk asset (loan) ratio  $k=0$ , loan defaults  $\sigma = 0$  and interest elasticity of

loan demand  $\epsilon_L = \infty$  (the latter implies perfect competition in loan market), then the first term would equal to the bracketed negative carry component of 'base rate' approach, which can be the sum of 'a' and 'b' components. This raises a fundamental issue. Is it realistic to assume  $\epsilon_L = \infty$ ,  $k=0$ , and  $\sigma = 0$ ? Second, the term  $C'(L)$  in the above formulae accounts for marginal operating cost of loans as compared with the base rate's average overhead cost ratio. A critical question arises here. Should marginal cost be equal to average cost? The answer to this question requires us to know the exact functional specification of the cost function in terms of linear or non-linear form. Let us consider the linear form. Here, we can have the cost function explicitly specified in alternative ways.

$$C = cL \quad (14)$$

$$C = \alpha + cL \quad (15)$$

For the first specification, we will have marginal cost will equal to average cost of loans:

$$MC = \frac{\partial C}{\partial L} = c = \frac{C}{L} = AC \quad (16)$$

For the second function, however, we will have average cost higher than the marginal cost:

$$MC = \frac{\partial C}{\partial L} = c \quad (17)$$

$$AC = \frac{C}{L} = \frac{\alpha}{L} + c \quad (18)$$

In this case, marginal cost will tend to equal average cost when fixed cost (a) will be much lower relative to loan quantity (L).

In the above, the operating cost function was specified in terms of loans. However, the operating cost function can be specified with respect to loans and investment taken together or separately. Illustratively, consider the linear cost function:

$$C = \alpha + c^b(L + G) \quad (19)$$



The marginal cost of loans in this case  $c^b$  could be greater than the marginal cost 'c'. Thus, the optimal lending rate corresponding to  $c^b$  would be lower than the one corresponding to 'c'. The cost function here implies for similar marginal cost for loans and investment. However, the cost of loans could be different from that of investment. For this purpose, we can have a cost function in linear form as follows.

$$C = \alpha + c^L L + c^G G \quad (20)$$

For equation,  $c^L$  could be different from  $c^b$  and  $c$ .

Now let us consider the non-linear cost function of the following form.

$$C = AL^\alpha G^\beta \quad (21)$$

From which we can derive

$$MC = \alpha AC \quad (22)$$

In this case, for  $\alpha = 1$ , MC will be equal to AC and accordingly, the base rate approach will be similar to the optimisation approach in accounting for cost of loans. However, for  $0 < \alpha < 1$ , the base rate approach will lead to overcharging of cost to loans.

The third argument is that the optimal lending rate does not have the return on capital or net owned funds unlike the base rate approach. This is because the underlying profitability objective is captured through optimal loan pricing. Thus, base rate's loan interest rate will be higher than a bank's optimal lending rate.

Now let us consider the case of cost optimisation objective, which could be consistent with efficient financial intermediation objective. Unlike the profit optimisation problem, the cost optimisation will obviate the problem of functional specification of operating cost function. The cost optimisation will enable us to take into account the return on capital considered for pricing of loans:

$$C = (1 - \sigma)r_L L(r_L) - (r_D - r_G s) \frac{(1 - k)}{(1 - \theta - s)} L(r_L) - r_k k L - \mu \sigma L(r_L) \quad (23)$$

The first order condition with respect to loans will give solution to optimal loan interest rate

$$r_L = \left( \frac{1}{1 - \frac{1}{\epsilon_L}} \right) \frac{(r_D - r_G s)(1 - k)}{(1 - \sigma)(1 - \theta - s)} + r_k k + \mu \sigma \quad (24)$$

In this case, the marginal overhead cost term disappears from the optimal lending rate. As in the case of profit optimisation, here also we will require the assumptions  $\epsilon_L = \infty$ ,  $k=0$ , and  $\sigma = 0$  in order to have the bracketed component of 'b' of the base rate approach. In the optimal lending rate equation, both operating cost ratio and profitability ratio cannot appear simultaneously, unlike base rate rate. Therefore, base rate's loan rate will always be higher than the loan rate of a profit or cost optimising bank. In other words, the base rate will force a bank to have higher floor for loan interest rate and allow for abnormal profit and higher spread over deposit cost and yield on investment in securities.

### **3. Data and Methodology**

We use annual bank balance sheet and income statement data for the 1992–2012 period retrieved from the Statistical Table Relating to Banks in India, Basic Statistical Return(BSR) published by RBI and CMIE Prowess Database. The data on yield is taken from Handbook of Statistics on Indian Economy. Our data set covers all the banks in public sector, private sector and foreign sector. The structural equations of the model are all estimated by OLS and time series regressions.

#### **3.1 Stylised Facts**

The empirical validity of the model derives from some stylized facts. First, the case for a medium-longer term yield would require two evidences: (i) banks hold a large part of investment in the medium-longer maturity bucket and (ii) yield spread of medium-longer maturity yields over short term yield is significant. Table 1 provides a summary of public sector and domestic banks' maturity composition of investment in 2010-11. It is evident that Public sector banks and domestic banks (including public and private sector banks) accounted for as high as 71.2 per cent and 94.1 per cent of total investment of the banking sector 2010-11. Investment in the maturity bucket above 3 years accounted for the bulk of total investment for public sector banks (69.2 per cent) and 62.2 per cent for domestic banks. The median of public

sector banks investment in maturity bucket above 3-years was 77.6 per cent of their total investment.

	Rs Billion			% to total Investment			% to All banks	
	PSBs	Domestic banks	All	PSBs	Domestic banks	All	PSBs	Domestic
m ≤14-day	456	872	1428	3.4	5.0	7.7	31.9	61.1
14 day <m ≤28 day	172	376	439	1.3	2.1	2.4	39.1	85.5
29 day <m ≤3-month	870	1260	1353	6.5	7.2	7.2	64.3	93.1
3 month <m ≤6 months	395	636	717	3.0	3.6	3.8	55.1	88.7
6 month <m ≤1year	516	859	967	3.9	4.9	5.2	53.3	88.8
1 year <m ≤3 year	1688	2645	2790	12.7	15.1	15.0	60.5	94.8
3 year <m ≤5 year	1908	2330	2367	14.4	13.3	12.7	80.6	98.4
m >5 year	7290	8587	8600	54.8	48.9	46.1	84.8	99.8
Total	13294	17565	18662	100.0	100.0	100.0	71.2	94.1
sub-total								
m ≤3 year	4096	6648	7694	30.8	37.8	41.2	53.2	86.4
m >3 year	9199	10917	10968	69.2	62.2	58.8	83.9	99.5
Cross section of banks Median (m ≥3 year)				77.6	73.6			
Cross section of banks Median (m ≥5 year)				59.9	54.1			

Data source: Calculations are based on data from RBI Statistical Table Relating to Banks in India

#### 4. Empirical Perspectives

Now we come to the analysis of yield curve. Figure 1 show the movements in yields for 364-day Treasury bill, 5-year and 10-year Government securities. Table 2 provides summary statistics of G-sec yields for daily data over a longer sample period April 1994 to May 2012. On average, the sample means for G-sec yields for 10-year and 5-year maturities turn out higher by 129 basis points and 92 basis points than the 1-year Treasury bill rate. Are these spreads statistically significant? Here, an analysis of the test of equality of means as shown in Appendix clearly supports differential means for pairs of short and medium-longer yields, implying for statistically significant non-zero yield spread.

A more formal analysis involving the co-integration technique provided further evidence. Both the medium-longer G-sec yield such as the 10-year yield and

364-day yield can be first order integrated I(1) series and co-integrated. In line with the equation, the null hypothesis of  $\beta = 1$  cannot be rejected due to insignificant chi-square test statistic. However, the intercept term in the co-integration vector characterising the long run average yield spread is non-zero at 1.23, more or less similar to the figure reported in Table 1.

Table 2 Yield Curve Summary Statistic					
Statistic	Yields			Spreads	
	BD10Y	BD5Y	BD1y	XSP10	XSP5
Mean	9.25	8.88	7.97	1.29	0.92
Median	8.14	7.98	7.50	1.13	0.65
Maximum	14.50	15.00	18.00	4.15	4.00
Minimum	4.95	4.59	3.45	-4.00	-3.00
Std. Dev.	2.69	2.67	2.64	1.01	0.92
Skewness	0.47	0.54	0.49	0.81	1.14
Kurtosis	1.97	2.16	2.43	3.80	4.21
Jarque-Bera	373.13	360.54	244.29	622.95	1276.35
(Probability)	0	0	0	0	0

Data source: Calculations are based on data from RBI Handbook of Statistics on India Economy

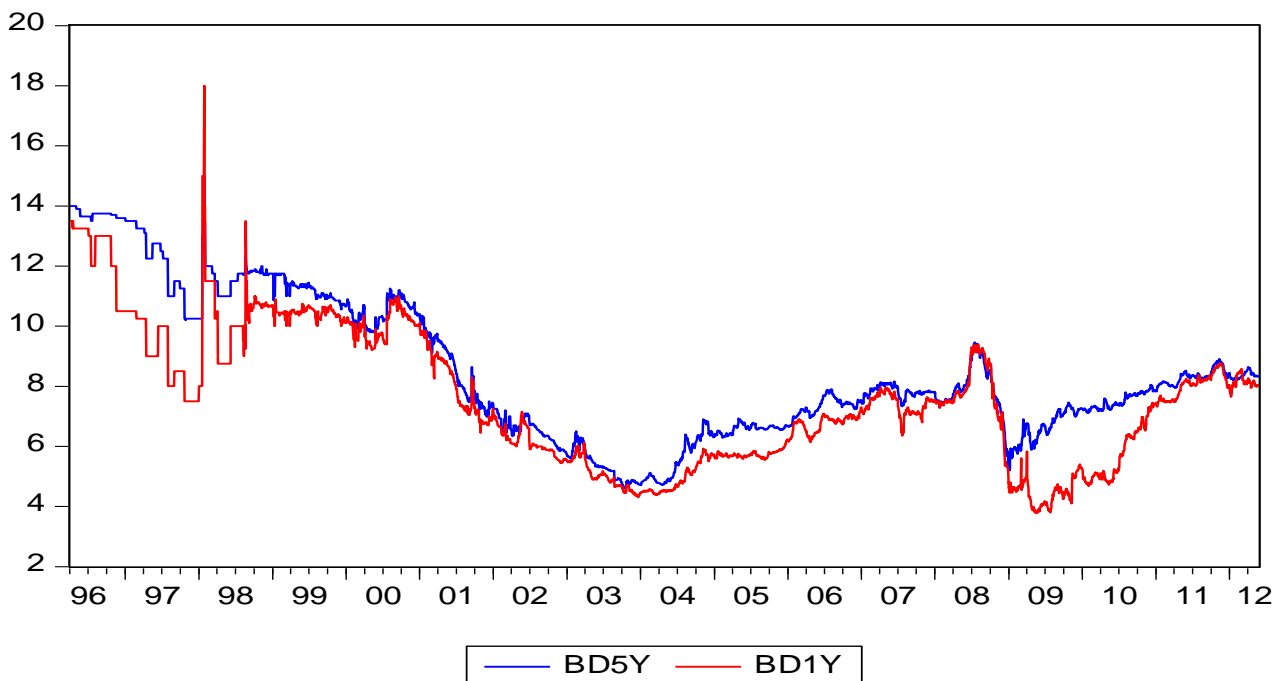


Fig.1. 5-years and 1-year Government Bond Yield Curves

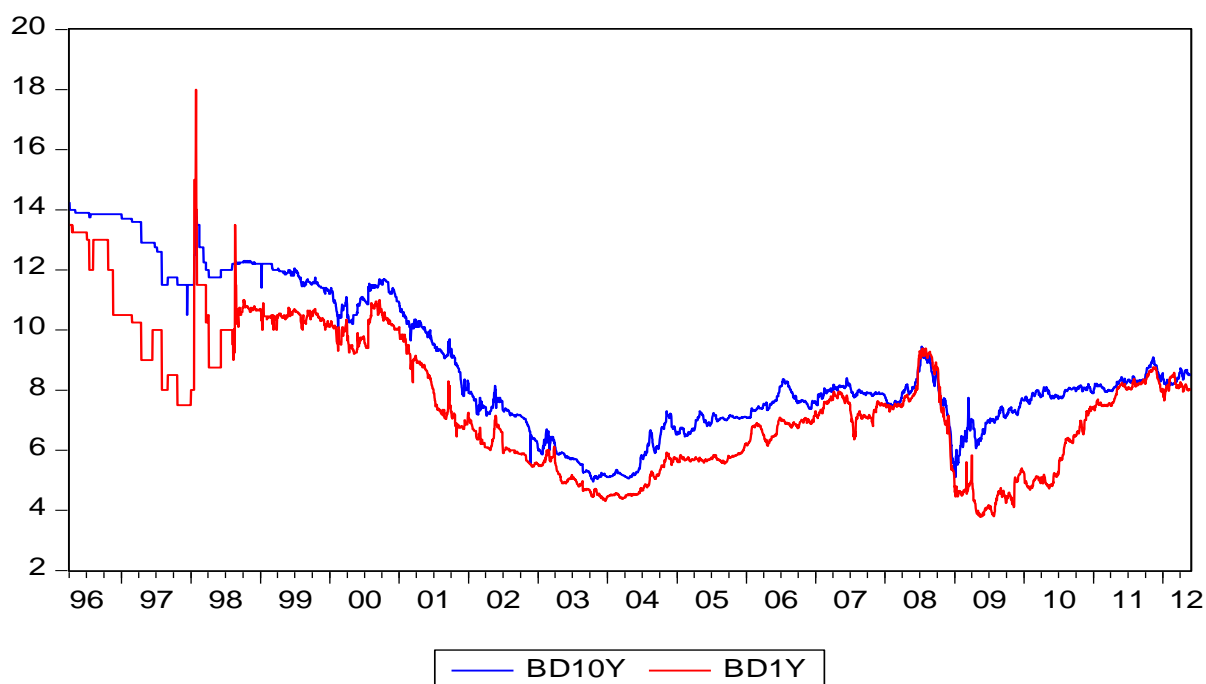


Fig.2. 10-years and 1-year Government Bond Yield Curves

Secondly, the annual balance sheet data for the banking sector during 1996-97 to 2010-11 could be used to demonstrate alternative measures of overhead operating cost ratio for pricing of loans. Here, we examine the four different measures: (i) overhead cost to deployable funds ratio in line with the base rate approach, (ii) overhead cost to loans and investment ratio, (iii) overhead cost to business (loans, investment and deposits) ratio (Table 3). Thus, it is evident that the operating cost ratio of base rate approach was 130 to 230 basis points higher than the two alternative measures.

<b>Table 3: Measuring Operating Cost Ratio</b> (amount: Rs billion)									
Year (march)	Deposits	CRR balance with RBI	Investment	SLR Investment	Loans	Operating expenditure	Operating cost ratio*		
							OER 1	OER 2	OER3
(1)	(2)	(3)	(4)	(5)	(6)	(7)			
1994	3493	489	1541	1339	1683	115	6.9	3.6	1.7
1995	4061	602	1728	1455	2088	142	7.1	3.7	1.8
1996	4576	669	1856	1585	2524	176	7.6	4.0	2.0
1997	5378	569	2239	1861	2756	191	6.5	3.8	1.8
1998	6441	675	2721	2137	3246	209	5.8	3.5	1.7

1999	7708	768	3395	2553	3696	252	5.7	3.5	1.7
2000	9003	801	4139	3108	4435	276	5.4	3.2	1.6
2001	10552	785	4919	3744	5257	342	5.7	3.4	1.6
2002	12027	794	5881	4501	6457	337	5.0	2.7	1.4
2003	13556	779	6931	5518	7392	380	5.2	2.7	1.4
2004	15755	1043	8028	6543	8636	435	5.3	2.6	1.3
2005	18376	1084	8697	7117	11508	501	4.9	2.5	1.3
2006	21647	1324	8665	7004	15168	592	4.4	2.5	1.3
2007	26969	1798	9510	7635	19812	663	3.8	2.3	1.2
2008	33201	3026	11773	9308	24769	773	3.7	2.1	1.1
2009	40632	2741	14496	11677	29999	896	3.4	2.0	1.1
2010	47469	3369	17290	13639	34967	1000	3.3	1.9	1.0
2011	56164	4253	19161	14518	42987	1231	3.3	2.0	1.0

Note: operating cost ratio is defined as follows:

OER1 =  $(7)/[(2)-(3)-(5)]*100$ ; the base rate approach deployable funds

OER2 =  $(7)/[(6)+(4)]*100$ ; with respect to Loans and Investment

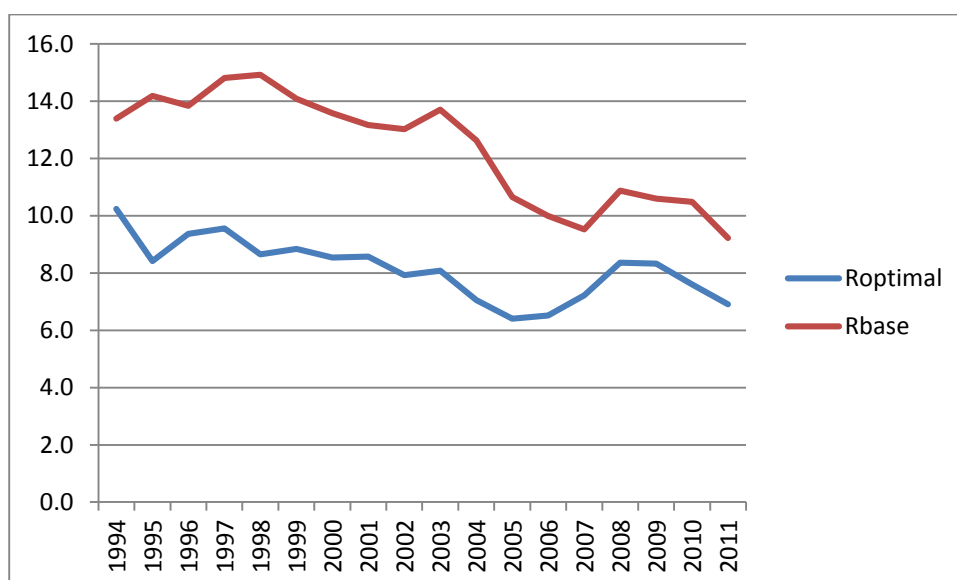
OER3 =  $(7)/[(2)+(6)+(4)]*100$ ; with respect to funded business (deposits, loans, investment)

Data source: Calculations are based on data from RBI Statistical Table Relating to Banks in India

Deriving from the discussion on cost function, we estimated the cost function for the banking system to assess the marginal cost of loans (Table 4). For the specification of operating cost as a function of only loans and advances (Eq1), the marginal cost comes to 2.8 per cent for every Rs 100 loan; 50 basis point higher than the overhead cost ratio in 2010-11. When the operating cost is estimated with loans and investment taken together (Eq2), the marginal cost is estimated at 1.9 per cent, about 140 basis points higher than the overhead cost ratio in 2010-11. When the operating cost is estimated with loans and investment separate variables (eq3), the marginal cost of loans turns out to 1.5 per cent; 180 basis points higher than the overhead cost ratio in 2010-11. In this equation, the marginal cost of investment turns out higher than the marginal cost of loans. When the cost function is estimated in log-linear form similar to a Cob-Douglas function, it is evident that loans could account for higher share of cost than investment. However, the marginal cost of loans could be fifty per cent of overhead cost ratio in 2010-11. Thus, for a profit maximising bank, the optimal lending rate could be lower than the base rate by 50 to 180 basis points due to the former based on marginal cost and the latter based on average cost.

Variable	Eq1	Eq2	Eq3	Eq4
Intercept	11334 (17.6)	9814 (18.7)	11308 (6.59)	1.1405 (4.11)
Loan	0.0280 (21.2)		0.0150 (6.2)	0.4818 (9.3)
Investment			0.0239 (4.1)	0.2178 (3.2)
Loan + Investment		0.0187 (31.0)		
R2	0.96	0.96	0.99	0.99
DW	1.68	1.79	1.52	2.17

Finally, taking into account the yield spread of about 100 to 125 basis points and the operating cost differential 50 to 180 basis points, it can be inferred that the base rate loan interest could be higher by 150 to 300 basis points than the optimal loan interest rate of a profit maximising bank. Replicating the above estimates, we compared optimal loan interest rate with base rate's loan rate using balance sheet data of individual banks. The difference between the base rate approach and optimal approach is shown in the Chart below.



Data source: Authors Calculation from estimated model

## 5. Conclusions and Recommendations

This study demonstrated alternative approaches to determination of loan interest rate and provided analytical and empirical perspectives. The study found that the Base Rate approach to loan interest rate has an inbuilt upward bias due to specification of short-term yield on investment in government securities and measurement of overhead cost charge for loans. As compared with the optimal loan interest rate of a profit optimising bank, the base rate could not be considered a minimum rate but a maximum rate. The upward bias in the base rate could be in the range 150 to 300 basis points. From policy perspective, the base rate due to its upward bias could impose a sub-optimal and excess loan pricing structure on the banking system. Studies show that sub-optimal and higher loan interest rate regime could accentuate the problem of non-performing loans and turn detrimental to investment activities and growth. Therefore, countries which have adopted the system of Base Rate under the garb of base rate system may benefit from a critical review of such loan pricing regulation for the purpose of macroeconomic and financial system stability. In Indian context it is recommended to assume an imperfect competition model in the case of the banking sector, where there are significant barriers to entry and an important degree of product differentiation. We should also assume that there is asymmetric information in this industry, which leads to adverse selection and moral hazard problems. We should combine these two issues by assuming that banks make a two-step decision, which considers the long-run equilibrium and the short-run adjustment. As regards the limitations of this study, this paper confined to standard comparative static analysis. Such a simplistic framework could be justified when commercial banks, especially, in developing economies, may not be well versed with complicated balance sheet management. Nevertheless, for future research, the analysis of banks' behaviour in terms of dynamic optimisation, alternative risk pricing, financial innovations and endogenous default risk approaches incorporating regulatory requirements may provide further insights for policy purposes.



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## Appendix

### Test for Equality of Means Between Series

Method	df	Value	Probability
t-test	8430	17.49988	0.0000
Satterthwaite-Welch t-test*	8412.357	17.49988	0.0000
Anova F-test	(1, 8430)	306.2456	0.0000
Welch F-test*	(1, 8412.36)	306.2456	0.0000

\*Test allows for unequal cell variances

### Analysis of Variance

Source of Variation	df	Sum of Sq.	Mean Sq.
Between	1	1667.229	1667.229
Within	8430	45893.69	5.444091
Total	8431	47560.91	5.641195

### Category Statistics

Variable	Count	Mean	Std. Dev.	Std. Err. of Mean
BD5Y	4216	8.486229	2.386086	0.036748
BD1Y	4216	7.596900	2.279205	0.035102
All	8432	8.041564	2.375120	0.025865

### Test for Equality of Means Between Series

Method	df	Value	Probability
t-test	8430	24.68140	0.0000
Satterthwaite-Welch t-test*	8396.720	24.68140	0.0000
Anova F-test	(1, 8430)	609.1715	0.0000
Welch F-test*	(1, 8396.72)	609.1715	0.0000

\*Test allows for unequal cell variances

### Analysis of Variance

Source of Variation	df	Sum of Sq.	Mean Sq.
Between	1	3377.121	3377.121
Within	8430	46734.18	5.543794
Total	8431	50111.30	5.943696

### Category Statistics

Variable	Count	Mean	Std. Dev.	Std. Err. of Mean
BD10Y	4216	8.862621	2.427511	0.037386
BD1Y	4216	7.596900	2.279205	0.035102
All	8432	8.229760	2.437970	0.026550